

STREAMLINING RISK ASSESSMENT FOR MARKIT SYSTEMS' MGA QUOTE JOURNEY



 Countries we operate from





PROBLEM STATEMENT

Markit Systems aimed to modernize the quote-to-bind process for MGAs operating in complex B2B lines, but faced core challenges:

Underwriting decisions are inconsistent due to decentralized models.

Delays in quotes arise from fragmented communication.

Lack of dynamic rating requires manual adjustments.

Manual data capture hinders timely decisions.

Copyright © 2025 INT. All rights reserved.







INT'S SOLUTION

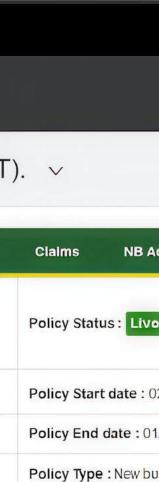
INT. developed a modular **Risk Assessment & Quotation** Markit's MGA platform — helping underwriters work faster.

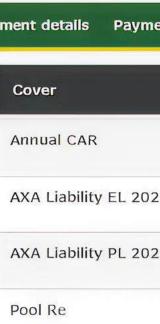
- **Quote Capture:** Collects details like broker, product, duration, and currency.
- **Risk Data:** Gathers information on location, sum insured, and construction.
- **Assessment Layer:** Underwriters evaluate submissions and apply guidelines.
- Premium Control: Implements loadings and discounts, ensuring adjustments are logged.
- **Quote Generation:** Sends branded quotes via email to brokers or clients.



Eng	ine	in
r		

					9		
	Q Search for C	ient, Entily, Ouote	e, Policy. Claim elc				
🏠 Home	Client	: Clean E	lectXXXX	XX UK Ltd	(CEGT)		
Change Password							
Help Framework	Summa	ary Details F	Payments / Ledger	Documents	History		
名 Cient Search	Policy N	lumber : L24010	84958				
Quote Records	(AXA Re Clon	ef:LCBDX7061	514)				
Written Records	Aiterna	te Policy Numbe	r: L2401084958				
😂 Referred Items	Produc	t Name : Consiru	ction & Engineering	ļ			
@ Renewal Quoles	Policy F	Frequency : Year	iy Policy Term : 36	55 Days			
😁 Policy Records	Risk Ite	em Listing					
Pending Policy Transaction				Risk and premium details Clause/Endorseme			
😂 Document Search							
🛓 Claims	Action			Risk Item No	C		
X Workfiow		RB PB D/L	с	1	А		
🔊 Data Import		RB PB D/L	c	2	A		
Diary Reminders				3			
🚔 Appointment		RB PB D/L	С	5	A		
Email Management		RB PB D/L	С	4	P		
▲ Complaints			1				





6-Step Applied Process

Quote Flow Mapping:

Reverse-engineered MGA quote workflows to identify bottlenecks and decision points.



Underwriter Experience Design:

Designed UX for fast assessment, premium adjustments, and referral triggers – all in one screen.

Workflow Governance:

Added authority-level checks, escalations, and approval tracking with full audit history.



Configurable Rule Engine:

Built risk input forms and premium calculators with override logic and referral thresholds.

04

Integrated **Communications:**

Enabled quote email generation with pre-filled templates and autodispatch.

)6

Binding Enablement:

Connected quote acceptance to payment mode selection and policy binding workflows.











faster quote turnaround by digitizing intake, risk assessment, and premium logic

Consistent underwriting decisions via guided rules and override logging

90%

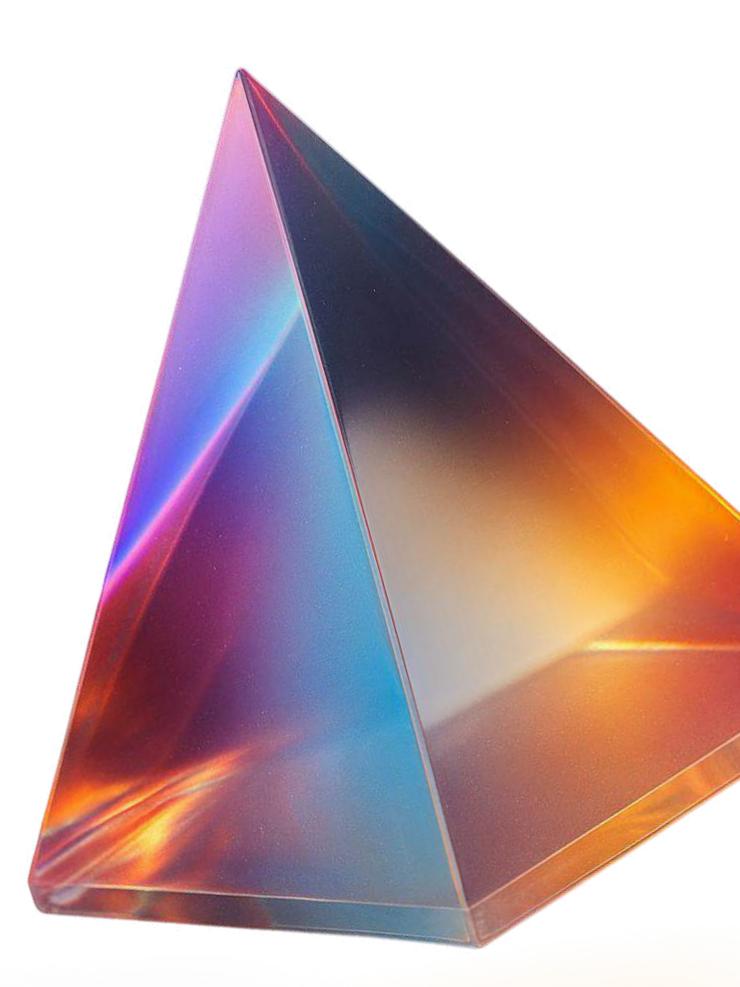
visibility across referrals and approvals with built-in audit trails Reduced leakage with permission-based premium edits and override controls

28%

fewer back-and-forths with brokers due to structured quote documents and instant dispatch

Improved broker satisfaction, thanks to realtime quote delivery and installment setup





Delight Your Customers - The easiest way to achieve growth

info@intglobal.com

27 - Years

1000+ Professionals

INT. (Indus Net Technologies) is an award-winning full-stack software engineering solutions company with a pioneering legacy spanning 27 years, over 500 clients, and 11,000 plus client projects. INT. operates at the confluence of Data, technology, and marketing in the digital space.





















intglobal.com







dun&bradstreet TOP LEADING **100 SME**s OF INDIA AWARDS

Deloitte Technology Fast 500 ASIA PACIFIC







