

## YOGURTLAND'S DATA REBOOT: FROM FRAGMENTED POS TO FORECAST-READY OPERATIONS







Countries we operate from













### PROBLEM STATEMENT



Yogurtland's distributed retail operations lacked visibility into real-time demand, leading to supply mismatches.

POS data was fragmented across multiple systems (Brink, Bypass, NCR)

No central view of store-wise product demand trends

Manual reporting delayed kitchen prep decisions

No forecast accuracy at SKU or regional levels

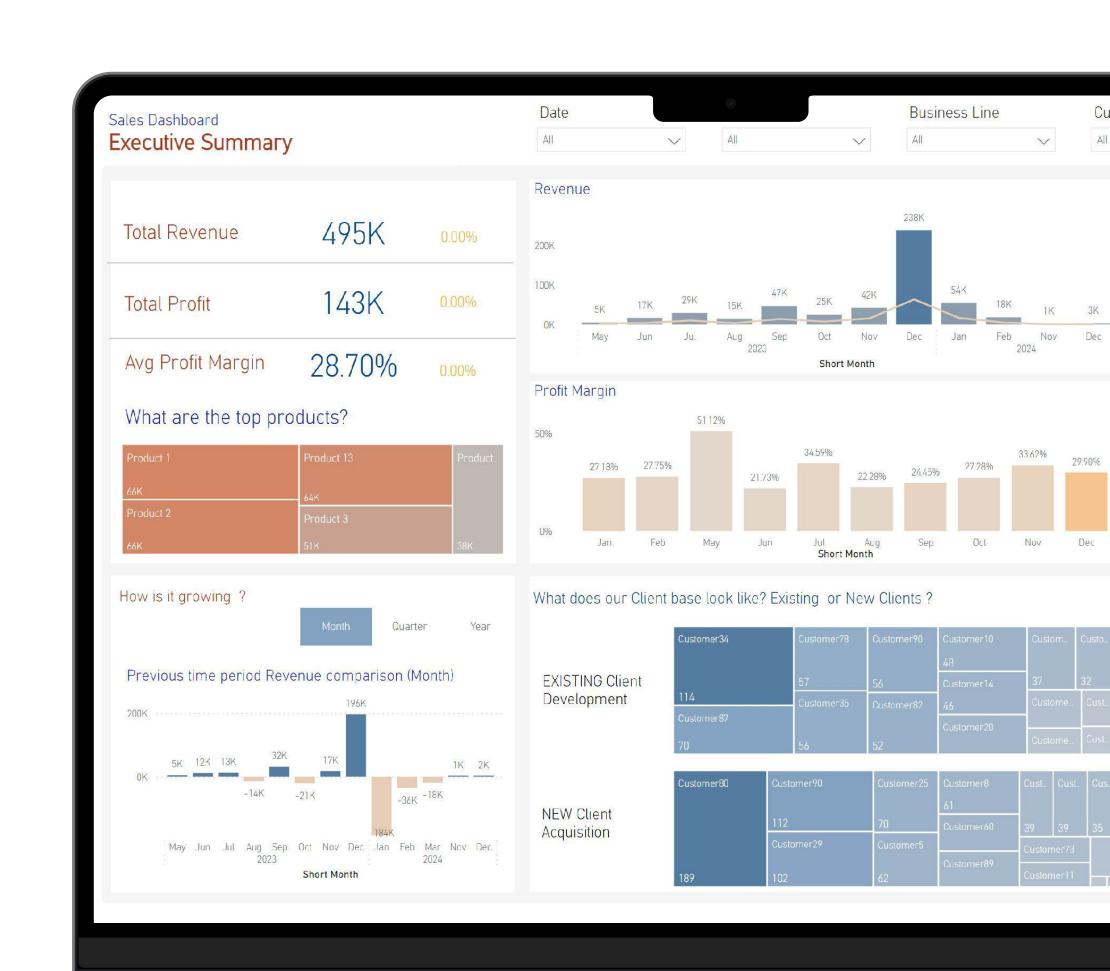


#### INT.'S SOLUTION



Built a **predictive analytics engine** with integrated data pipelines and Power BI-based reporting.

- Data Unification via SSIS: Data unification using SSIS across legacy and NCR POS systems
- SKU-Level Trend Dashboards: SKU-level dashboards showing real-time and historical trends
- Regional Sales & Inventory Insights: Region-specific sales and inventory visualizations
- Automated Refresh & Alerts: Automated daily refresh and alert system for anomalies
- Vendor Data ETL & Normalization: ETL scripts to clean and normalize vendor data feeds



6-Step Applied Process

01

**System Audit:** 

Assessed all POS systems across franchise stores.

02

Data Pipeline Engineering:

Unified multivendor POS feeds into one model.

03

**Dashboard Creation:** 

Built store-wise visualizations with SKU trends.

04

Predictive Logic Integration:

Added forecast models for daily demand planning.

05

Alerting & Filters Setup:

Created rules and filters for demand anomalies.

06

**Team Training:** 

Enabled ops to use dashboards independently.

#### IMPACT



65%

increase in qualified digital inquiries within 60 days

**75%** 

reduction in bounce rate from mobile users

18%

**improvement in average session time** on mobile devices

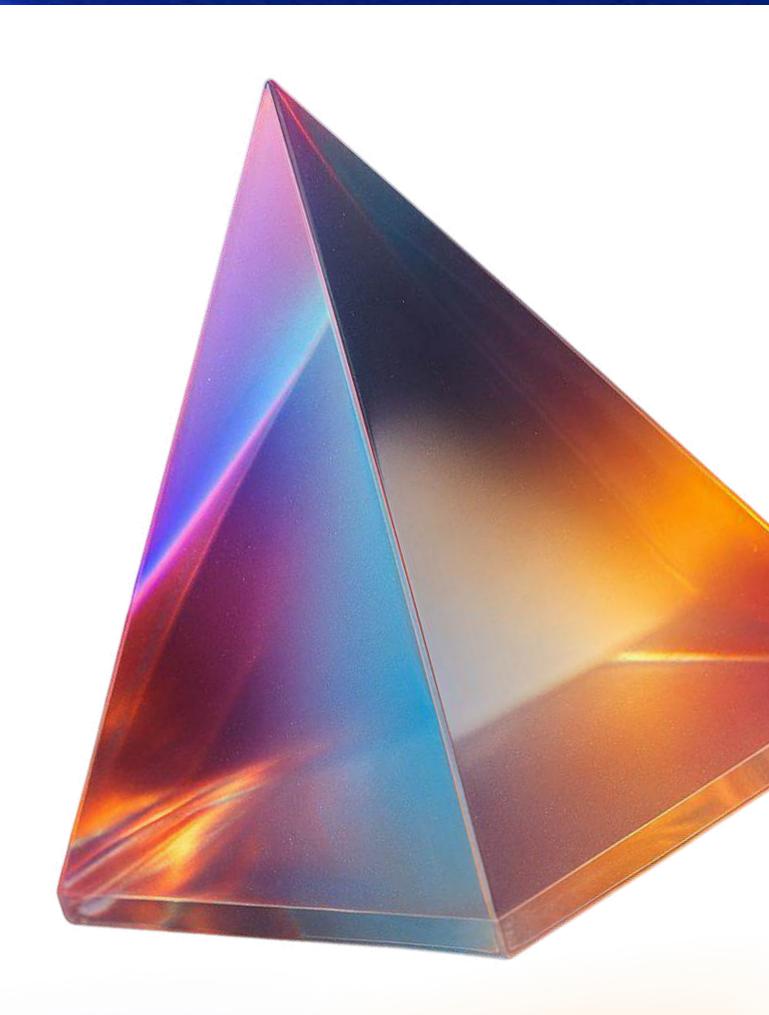
80%

**growth in organic visits** due to structured SEO

3x

**increase in brochure downloads** and WhatsApp chats

Baseline established for expansion planning across franchises





# Delight Your Customers - The easiest way to achieve growth





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45+ Countries

30+ Awards

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